

# Full Year 2006 Results



GRUPO MÉDIA CAPITAL SGPS, SA Sociedade Aberta Sede: Rua Mário Castelhano, n.º 40, Barcarena, Oeiras Matriculada na Conservatória do Registo Comercial de Cascais sob o n.º 17831 (Oeiras) Pessoa Colectiva n.º 502 816 481 Capital Social: 7.606.186,20 euros

### **Full Year 2006 Results**

Media Capital's Net profit increased 18% year on year to €15.4 million.

- For the full year of 2006, consolidated revenues increased 4% to €229.5 million, with the TV segment up 8%.
- Advertising revenues increased 4% over the comparable period to €179.2 million, backed by the increase of 5% in the TV segment.
- Consolidated EBITDA was up 11% year on year to €44.9 million.
- EBITDA margin reached 19.6% in 2006, up 1.3 p.p. year on year.
- Operating Income improved by 16% to €33.4 million, following the improvement in operational performance.
- For the second year running, TVI led both all day and prime time audiences, with audience shares of 34.8% and 39.2% respectively, with all day in line with the previous year (down 0.1 pp) and prime time up 0.8 pp.
- TV contents producer NBP, again increased its operational activity, producing nearly 900 hours of series and soap operas, which were broadcasted mainly in prime time.
- Jornal Nacional was the leading daily news program in Portuguese television, reaching an average audience share of 32.1% and an average reach above 1 million daily viewers.
- Farol Música led the Portuguese music record market reaching a combined market share of 25% in its partnership with Warner Music.

Queluz de Baixo, 7 March 2007

Grupo Media Capital Susana Gomes da Costa Investor Relations Officer



## **Important Note**

On 26 October 2006, Grupo Prisa published a preliminary announcement for a voluntary Take Over bid over the shares of Grupo Média Capital SGPS, SA ("Grupo Media Capital", "Grupo", "Media Capital", "Sociedade"). The offer acceptance period ended on 5 February 2007, with a total of 34.398.555 shares transacted, corresponding to 40.7% of the share capital and voting rights of Grupo Media Capital. Following this operation, Grupo Prisa currently holds 73.7% of Media Capital's share capital and voting rights, with the stake being held by Vertix, SGPS, SA, a company owned at 100% by Grupo Prisa.

Following the aforementioned offer, on 6 February 2007, Vertix SGPS, SA, published a preliminary announcement for a mandatory Take Over bid over the shares that were not acquired in the previous offer. To this date, this offer has not been registered with the Portuguese Securities Commission (CMVM).

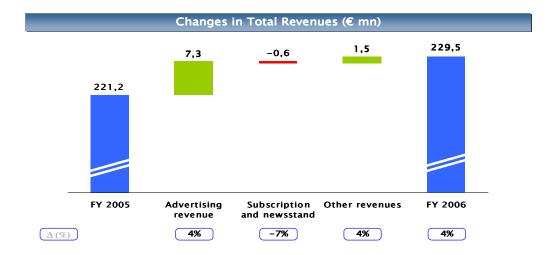


## 1. Analysis of consolidated income statement

(€ thousands)	FY 06	FY 05	Var %	Q4 06	Q4 05	Var %
Total operating revenue	229.516	221.247	4%	63.979	61.647	4%
Television	171.952	159.462	8%	48.154	46.852	3%
Radio	13.880	14.928	-7%	4.021	3.941	2%
Outdoor	17.400	16.587	5%	4.886	4.405	11%
Others	26.284	30.271	-13%	6.919	6.448	7%
Total operating expenses	184.568	180.784	2%	51.545	51.360	0%
EBITDA	44.948	40.464	11%	12.434	10.287	21%
EBITDA margin	19,6%	18,3%	1,3 pp	19,4%	16,7%	2,7 pp
Television	51.030	48.441	5%	13.883	16.493	-16%
Radio	677	459	48%	1.150	(610)	N/A
Outdoor	1.773	1.513	17%	551	642	-14%
Others	(8.533)	(9.949)	14%	(3.150)	(6.238)	50%
Depreciation and amortisation	11.517	11.738	-2%	3.004	3.104	-3%
Operating income (EBIT)	33.431	28.726	16%	9.430	7.183	31%
Financial expenses, net	9.382	9.031	4%	2.378	2.672	-11%
Profit / (Loss) before inc. tax/ min.	24.049	19.695	22%	7.052	4.511	56%
Income tax for the period	(8.453)	(6.955)	-22%	(2.510)	(1.657)	-52%
Minority interests	(195)	273	N/A	(51)	50	N/A
Net profit / (loss) for the period	15.400	13.013	18%	4.490	2.905	55%

For the period ended 31 December, 2006, Grupo Media Capital reported **consolidated revenues** of €229.5 million, a 4% YoY increase and **EBITDA** (net of all provisions) of €44.5 million, up 11% over the previous year.

Operating income (EBIT) increased by 18% to €33.4 million in 2006, while **Net profit** increased to €15.4 million up 18% over last year.



The increase in consolidated revenues was mostly based on the **4% increase in advertising revenues** with TV up 5%, Outdoors up 2%, the segment Others up 39%, and Radios down 11%.

Total advertising spend in Portugal is estimated to have been marginally positive, with current estimates from media buyers ranging from 0.4% to 0.6% growth in nominal terms and backed mainly by the growth in the TV market. Such growth however, was not evenly distributed across all media segments. Free-to-air TV, Outdoor advertising and the Internet in particular have show a positive and above average performance, whereas the press segment, cable channels, cinema and

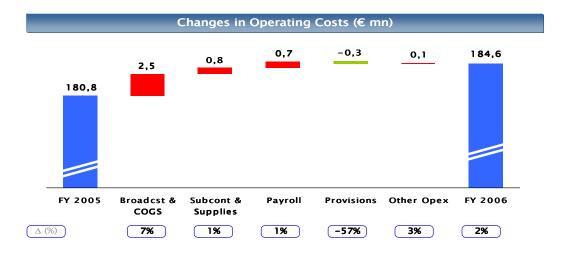


especially radios, should have witnessed a significant drop in their net advertising revenues and thus in their share of market revenues.

The performance obtained by the Group in advertising revenues remains firmly supported by the performance in the TV segment, with TVI leading average audience shares both in prime time and in all day for the second year running, remaining nearly flat in all day and improving in prime time YoY.

Newsstand sales had a 7% decline, following a generalized slump in the print market. Still, the magazine segment, same as the Group's titles, managed to rather soften the drop with the positive impact of newly launched titles.

Other revenues were up 2% year on year, with improvements in TV, Radio and Outdoor offsetting the anticipated decrease in the narrowband internet service provider activity and the drop in add-on product sales from the Group's magazine operations.

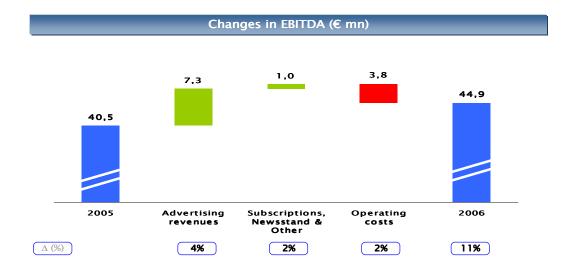


## Operating expenses were up by 2%, mostly due to:

 higher TV programming costs (€7.6 million), due to higher costs with in-house productions, but were mainly impacted by higher stock program amortization (almost €5 million above last year) strictly in accordance with our amortization policy. This amortization regards programs that have been in stock for over a period of time, and have not been rerun. Should these programs be broadcasted again in the future, they will generate audiences and return at no further cost.

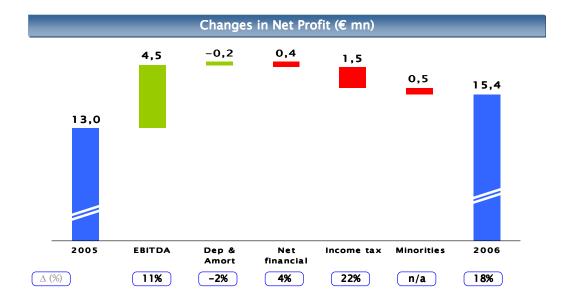
#### being partially offset by:

- · the reduction of costs in the Internet Service Provider activity,
- the reduction in costs associated with add-ons sales in the Group's magazines operations, and
- lower operating costs at the Holding company, following the restructuring costs incurred in the final guarter of last year



**Net Financial expenses** were up 4% to €9.4 million, with the reduction in interest expenses (on lower average debt in the period), being offset by an increase with costs with related companies.

**Income tax** (mostly non cash) was up following the increase in pre-tax gains.

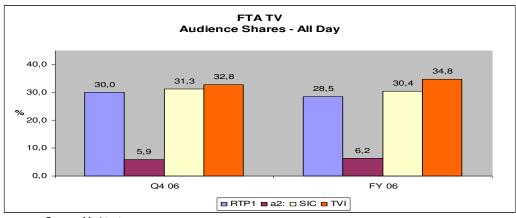




#### 2. Television

(€ thousands)	FY 06	FY 05	Var %	Q4 06	Q4 05	Var %
			•	40.174		•
Operating revenue	171.952	159.462	8%	48.154	46.852	3%
Advertising	143.015	136.285	5%	39.385	40.427	-3%
Other revenues	28.936	23.177	25%	8.768	6.425	36%
Operating Expenses	120.922	111.021	9%	34.270	30.359	13%
EBITDA	51.030	48.441	5%	13.883	16.493	-16%
EBITDA margin	29,7%	30,4%	-0,7 pp	28,8%	35,2%	-6,4 pp
Depreciation and amortisation	6.178	6.411	-4%	1.595	1.542	3%
Operating income (EBIT)	44.852	42.030	7%	12.288	14.951	-18%

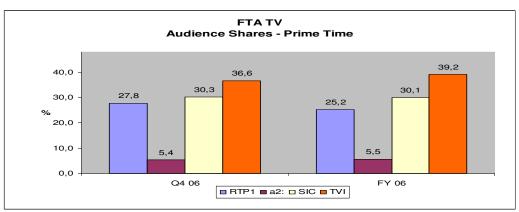
The TV segment includes TV broadcasting, TV production and non-advertising TV associated activities (including sales of music CD's).



Source: Marktest

According to Marktest data, TVI has once again led Portuguese television audiences in 2006, both in all-day and prime time with audience shares of 34.8% and 39.2% respectively, audience shares that compare to 34.9% in all day and 38.4% in prime time in 2005.

In 2006 has reached **6.3 million viewers** on average daily, of which 4.7 million alone in prime time.



Source: Marktest



TVI's lead for a second straight year remains based in its regular programming contents with the popular in-house productions of Portuguese fiction staying on as the cornerstone of to TVI's continued audience share success.

Leadership in 2006 was also kept in other important timeslots such as access to prime time (18-20h) and late night (24h - 2h30), with 37.2% and 39.2% audience shares, while having also led audiences in the final quarter of the year, reaching shares of 32.8% in all day and 36.6% in prime time.

In Portuguese fiction, TVI has again reached outstanding results in terms of audience shares, with the highlights going to soap operas "**Dei-te Quase Tudo**" with an average share of 48% and an average of 1.6 million daily viewers, "**Mundo Meu**" with an average share of 53.5% and over one million daily viewers and "**Fala-me de Amor**" that reached an average share of 47.4%, throughout their broadcasts. Soap operas "**Tempo de Viver**" and "**Tu e Eu**", premiered in 2006 and now showing in TVI's grid, also led their timeslots with average shares of 42% e 42.7.

The longest running Portuguese fiction project in Portuguese television, youth long series "Morangos com Açucar" remained as the favourite program among its core younger audiences, with an average year share of 69% in individuals aged 4 to 14 and 62.1% in individuals aged 4 to 24 years old.

TVI's "Jornal Nacional" was the leading daily news program in Portuguese television, reaching an average audience share of 32.1% and an average reach above 1 million daily viewers. The **Portuguese Football League** matches, broadcasted by TVI reached an average share of 44.5% and over 50% share in the Men target.

With a 5% increase, Media Capital's television **advertising revenues** outperformed the TV advertising market in 2006 (with the TV market to have grown below 1% according to our estimates), being the main force behind advertising market growth.

**Other revenues** were up by 25%, reflecting the significant increase in call-TV revenues (from entertainment programs and TV contests) and merchandising revenues, which continue to leverage on the strong popularity of youth series "Morangos com Acucar".

**Sales of music CDs** were up slightly by 1%, overcoming the significantly negative trend of the recorded music industry in Portugal. Highlights of the year go to local artists D'ZRT, FF e André Sardet, as well as to Melanie C. and the sound tracks from TVI programs. In total, the Farol/Warner partnership managed to place:

- 50 of its CDs in the national Top 30 (with 6 #1 titles)
- 27 DVDs in the respective national Top 30 (with 3 #1 titles)

The Farol Música / Warner Music partnership led the recorded music market in Portugal reaching a combined market share of 25%, while the Farol Música label was ranked #2, only 0.3 pp behind the leader Universal Music..

Other revenues contribution to total TV revenues was up from 15% to 17% in 2006.

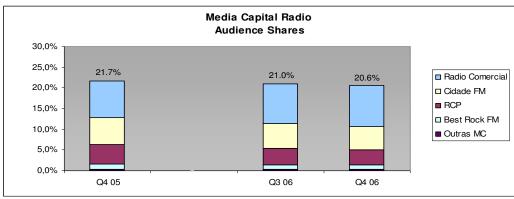
**Operating expenses** in the TV segment were up 9%, with higher TV programming costs due to increased costs with in-house productions, and the aforementioned increase in program amortization.

**Consolidated EBITDA** of the TV segment was up 5% over last year to €51.0 million with **EBITDA margin** showing a decrease of 0.7 pp over last year to **29.7%**. **Consolidated EBIT** of the TV segment improved 7% to €44.9 million.



#### 3. Radio

(€ thousands)	FY 06	FY 05	Var %	Q4 06	Q4 05	Var %
Operating revenue	13.880	14.928	-7%	4.021	3.941	2%
Advertising	12.826	14.437	-11%	3.783	3.753	1%
Other revenues	1.054	491	115%	238	188	27%
Operating Expenses	13.203	14.469	-9%	2.871	4.551	-37%
EBITDA	677	459	48%	1.150	(610)	N/A
EBITDA margin	4,9%	3,1%	1,8 pp	28,6%	-15,5%	44,1 pp
Depreciation and amortisation	1.809	1.352	34%	465	408	14%
Operating income (EBIT)	(1.132)	(893)	-27%	685	(1.019)	N/A



Source: Marktest

In the Q4 of 2006 Media Capital Radios (MCR) reached an audience share of 20.7%, which compares to the 21.0% obtained in the previous quarter and to 21.7% in the last quarter of 2005.

In the final quarter of the year, **Rádio Comercial** kept its third spot in the audience ranking with an audience share of 9.9% and is planning to keep a significant effort in entertainment, a strong drive time period and new programming features and promotions. **Cidade FM** has kept its leadership among younger radio listeners (between the age of 15 and 17), while reaching 21% of the population between the age of 15 and 24, its core segment and in which it's ranked #2 nationwide and #1 in the most significant urban areas.

**Rádio Clube** (RCP) kicked off a migration process to a more generalist and news & entertainment based format, supported by new anchors and celebrity program hosts, which should relaunch growth in its audience shares. The development of this format, which was fully in place late in January 2007, is part of the 75<sup>th</sup> anniversary of RCP and has the potential to deliver more revenues, both thanks to new sponsored advertising spaces for specific programs, and to the improvement in audience profile towards more upscale, urban listeners.

MCR's online format, **Cotonete**, celebrated its 5<sup>th</sup> anniversary, having undergone a website renewal, increased its contents offer and placed a growing effort in bringing technology and end users even closer. In 2006 Cotonete enjoying its best results to date, with an average 6 million monthly page views and nearly one million unique users monthly, having established itself as an autonomous reference brand in Portuguese online radio.

MCR's total **advertising revenues** were down 11% in 2006, following the trend of the radio advertising market which, according to our estimates was the worst



performing segment in Portuguese media for 2006 (a drop between 6% to 8% according to the Group's estimates), a trend that was maintained in the final quarter of 2006, a quarter in which MCR was able to obtain a small increase in their advertising revenues over the comparable period of 2005. Note that the comparison with the previous year is affected by the change in allocation criteria for some revenue items, now being accounted for as other revenues. On a comparable basis MCR's advertising revenues would have been down by approximately 8%.

The radio advertising market was especially hit in 2006, since it depends, to a certain extent, on institutional campaigns by large advertisers from business like telecommunications and banking services, whose advertising spend was cut back in 2006. MCR should have been more affected than other radio groups, since it holds significant market shares in some of these sectors or with direct clients.

**Total operating expenses** were down 9%, benefiting from a favourable comparable with the last quarter of 2005, when the costs with the reshuffle of MCR's management team were booked, and also from the fact that most of the marketing effort in 2006 was done in the first half of the year and from a decrease in payroll expenses.

**Consolidated EBITDA** in the Radio increased to €0.7 in 2006, while **Consolidated EBIT** decreased to €-1.1 in 2006.



#### 4. Outdoor

(€ thousands)	FY 06	FY 05	Var %	Q4 06	Q4 05	Var %
Operating revenue	17.400	16.587	5%	4.886	4.405	11%
Advertising	16.878	16.532	2%	4.723	4.388	8%
Other revenues	521	56	839%	163	17	836%
Operating Expenses	15.626	15.074	4%	4.335	3.763	15%
EBITDA	1.773	1.513	17%	551	642	-14%
EBITDA margin	10,2%	9,1%	1,1 pp	11,3%	14,6%	-3,3 pp
Depreciation and amortisation	1.210	1.304	-7%	301	357	-16%
Operating income (EBIT)	564	209	169%	249	285	-13%

Media Capital Outdoor (MCO)'s **operating revenues** were up 5% YoY. Advertising revenues increased by 2% with the comparison still hindered by the change in allocation criteria for some revenue items, now being accounted for as other revenues. On a comparable basis MCO's advertising revenues would have been up by approximately 5%, benefiting from the positive trend in the Outdoor advertising market in 2006.

MCO maintained, as in previous quarters, its focus on cost control namely through the optimization of its current network and through selective growth capex investments. **Operating costs** were up 4% YoY. In the final quarter of the year, MCO has further restructured its operational structure, leading to additional staff reduction and the booking of further indemnity costs. As for the remaining costs, the increase in costs with rents and concession contracts was offset by lower payroll costs along the year and lower local taxes following the optimisation of the billboard network that took place late in 2005.

**Consolidated EBITDA** in MCO was up €1.8 million, an increase of 17% and reached an **EBITDA** margin of 10.2%, while **Consolidated EBIT** improved to €0.6 million.



#### 5. Others

(€ thousands)	FY 06	FY 05	Var %	Q4 06	Q4 05	Var %
Operating revenue	26.284	30.271	-13%	6.919	6.448	7%
Advertising	6.527	4.683	39%	2.265	1.168	94%
Subscriptions and newsstand	7.518	8.074	-7%	1.843	1.530	20%
Other revenues	12.239	17.514	-30%	2.810	3.749	-25%
Operating Expenses	34.817	40.220	-13%	10.068	12.686	-21%
EBITDA	(8.533)	(9.949)	14%	(3.150)	(6.238)	50%
Depreciation and amortisation	2.320	2.671	-13%	642	796	-19%
Operating income (EBIT)	(10.853)	(12.620)	14%	(3.792)	(7.034)	46%

Internet operations, magazine publishing, central holding costs and consolidation adjustments are included in this segment.

**Advertising revenues** were up 39% in the year, with a very favourable performance in the group's Internet sites network. The magazine segment also achieved a small gain, where new magazine *Grazia* offset decreases in other main titles.

**Subscriptions and newsstand revenues** dropped by 7% YoY in 2006, with the launch of new titles *Grazia* and *Auto Comércio*, not enough to even out the decrease in circulation in the group's other main magazines and the impact of the closedown of Revista Choque late in 2005.

According to the information available, newsstand sales in general have dropped in 2006. Most publications from most segments have been through declines in their total circulation figures when compared to last year, a trend that impedes the maintenance of advertising revenues. On top of this, the market has had to endure the decline of the add-on product sales, with some titles returning to promotional gifts and offers, in an effort to promote newsstand sales.

Magazine *Grazia*, launched by the group early in 2006, reached the stands for the last time in December. This project, based in a new concept of weekly women fashion magazine, was part of a portfolio expansion project, but failed to find the right framework for its development in the Portuguese magazine market. The adverse economic environment that has had a significant impact in the Portuguese press market is currently imposing a difficult frame for such innovative projects to succeed in the near term.

Other revenues were down 30% mainly due to the continued decrease in active users and minutes of usage in the narrowband Internet Service Provider business, as well as due to a reduction in the sales of add-ons in the Group's main magazines, namely in *Lux* magazine.

Throughout 2006 Media Capital has focused on the development of its online content, having redesigned and improved the IOL portal and main sites, and has registered a continuous improvement in their audiences.

Audiences in the last quarter of 2006 were the best ever for the information sites on the IOL network:

- Maisfutebol (sports news) has reached over 9.6 million banner views, and currently reaches over 400.000 unique users;
- Portugal Diário (general news) also registered its highest figures ever with 7.8 million banner views and reaches 177.000 unique users;



 Agência Financeira (financial news) reached a total of 2.4 million monthly banner views, and over 42.000 unique users.

**Operating Costs** were down 13% in 2006 mainly due to lower variable costs from lower add-ons sales in the group's magazines and the reduction the segment's marketing costs, and also to the decrease in the Internet service provider business variable costs.

At the Holding company, costs were significantly down, following the significant impact of last year's restructuring costs with the changes in GMC's management structure, which at the time led to reorganization costs charged to the P&L in the final quarter of last year.

**EBITDA** improved to a negative €8.5 million with the **EBIT** of the segment up to a negative €10.9 million over the same period.



#### 6. Cash movements

(€ thousand )	FY 06	FY 05	Var %	Q4 06	Q4 05	Var %
Operating activities						
Receipts	294.296	275.044	7%	82.707	80.739	2%
Payments	(238.220)	(238.934)	0%	(59.627)	(64.762)	-8%
Cash flows op. activities (1)	56.076	36.109	55%	23.080	15.978	44%
Investing activities						
Receipts	310	912	-66%	101	275	-63%
Payments	(14.947)	(17.888)	-16%	(4.921)	(5.361)	-8%
Cash flows inv. activities (2)	(14.637)	(16.976)	14%	(4.819)	(5.086)	5%
Financing activities						
Receipts	1.108	6.131	-82%	767	(959)	N/A
Payments	(37.543)	(26.985)	39%	(14.246)	(13.316)	7%
Cash flows fin. activities (3)	(36.436)	(20.854)	-75%	(13.479)	(14.275)	6%
Variation of cash $(4) = (1) + (2) + (3)$	5.004	(1.721)		4.781	(3.384)	
Cash at the begining of the period	3.608	5.329		3.830	6.991	
Cash at the end of the period	8.611	3.608		8.611	3.608	

The Cash flow from operating activities was up 55% YoY to €56.1 million in 2006. The 7% increase in operating receipts was a combined result of a growth of 4% in operational revenues and increased collections from previous year sales as a result of the increase in operational activity by the end of 2005 when compared to the end of the previous year. Operational payments were nearly flat YoY, with the increase in operational costs being offset by lower internal production costs related payments, as a part of the programs broadcasted in 2006 had already been paid for back in 2005.

Cash flows from investing activities were down to €14.6 million in 2006, mostly due to lower payments related with investments in radio expansion projects and the Internet Service Provider activity.

Cash outflows in 2006 include a total of €2.6 million related with payments of previous financial investments (radio expansion, TCS and other acquisitions) as well as €11.6 million for tangible assets.

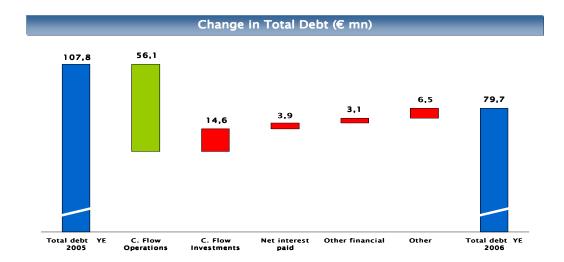
The **Cash flow from financing activities** is a result of the continued decrease in the Group's debt. In 2006, the Group repaid a total of €29.1 million from its senior facility and other loans. Additionally there was a reduction of approximately €1.3 million in interest and other payments related to financial charges following the aforementioned reduction in the Group's debt.



## 7. Debt

(€ thousands )	Dez-06	Dez-05	Change	Var %
Total Group debt	79.711	107.760	(28.049)	-26%
Senior facility	71.581	98.019	(26.438)	-27%
Other debt	8.129	9.741	(1.612)	-17%

Media Capital debt was down by €28 million in 2006 using the cash flow generated in the business during the period. **Net debt was €71.1million** at the end of December 2006, which compares to €104.2 million at the end of 2005, and represents a decrease of 32% in the Group's net debt





## CONSOLIDATED STATEMENT OF PROFIT AND LOSS FOR YEAR ENDED 31 DECEMBER 2005 AND 31 DECEMBER 2005

(Amounts stated in Euro thousand)

	December 2006	December 2005
Advertising revenue Subscriptions and newsstand revenue	179.247 7.518	171.936 8.074
Other operating revenue  Total operating revenue	42.751 229.516	41.237 221.247
Cost of goods sold Subcontracts and third party supplies Payroll expenses Depreciation Provisions Other operating expenses	37.833 90.603 51.918 11.517 228 3.987	35.332 89.826 51.235 11.738 530 3.860 192.521
Net operating profit (loss)	33.430	28.726
Financial expenses, net	9.382	9.031
Profit (loss) before income tax Income tax expenses Profit (loss) for the period	24.048 8.453 15.595	19.695 6.955 12.740
Attributable to: Equity holders of the Company Minority interest	15.400 195 15.595	13.013 (273) 12.740



#### CONSOLIDATED BALANCE SHEET AS OF 31 DECEMBER 2006 AND 31 DECEMBER 2005

#### (Amounts stated in Euro thousand)

	December 2006	December 2005
ASSETS		
Non-Current Assets:		
Goodwill	174.373	174.373
Intangible assets	11.437	12.930
Tangible assets	37.529	34.726
Investments in associates	654	575
Transmission rights and TV programs	39.542	47.719
Other non-current assets	541	2.545
Deferred income tax assets	5.559 269.635	13.691 286.559
Current Assets:		
Transmission rights and TV programs	4.630	-
Inventories	1.957	1.990
Trade and other account receivable	46.305	42.241
Other current assets	14.698	14.213
Cash and cash equivalents	8.611	3.608
Derivative financial instruments	2.805	1.786
	79.006	63.838
Total Assets	348.641	350.397
EQUITY, MINORITY INTEREST AND LIABILITIES		
EQUITY:		
Share Capital	7.606	7.606
Share premium	81.709	82.035
Reserves	10.503	10.603
Retained earnings	28.594	15.254
Profit for the period	15.400	13.013
Equity attributable to equity holders	143.812	128.511
Equity attributable to minority interest	3.036	2.858
Total Equity	146.848	131.369
LIABILITIES:		
Non-Current Liabilities:		
Borrowings	49.949	83.890
Provisions for other risks and charges	6.039	7.019
Other non-current liabilities  Derivative financial instruments	3.143	6.390
Defivative financial instruments  Deferred income tax liabilities	184 895	1.102 1.277
Deferred income tax liabilities	60.210	99.678
Current Liabilities:	00.070	04.005
Borrowings	28.870	21.885
Trade and other payables Other current liabilities	83.019	68.112
Other current haddlities	29.694	29.353
	141.583	119.350
Total Liabilities	201.793	219.028
Total Equity and Liabilities	348.641	350.397



## CONSOLIDATED STATEMENT OF CASH FLOW FOR THE YEAR ENDED 31 DECEMBER 2006 AND 31 DECEMBER 2005

(Amounts stated in Euro thousand)

Collections from clients         294.296         275.043           Payments to suppliers         (138.250)         (140.238)           Payments to employees         (51.316)         (50.442)           Cash flow from operations         104.730         84.363           Other payments relating to operating activities, net         (48.654)         (48.254)           Cash flow before extraordinary items         56.076         36.109           /ESTING ACTIVITIES:           Receipts resulting from:         257         295           Fixed assets         257         295           Dividends         53         244           Other investments         2         373           Fixed assets         (11.670)         7.278           Fixed assets         (11.670)         (7.278)           Fixed assets         (2.8)         (1.620)           Example assets         (2.8)         (1.620)           Loans to affiliated companies         (28)         (1.620)           Loans to affiliated companies         (28)         (1.620)           Cash flows from investing activities (2)         (14.947)         (17.887)           Cash flows from investing activities (2)         (14.947)         (17.897)		December 2006	December 2005
Payments to suppliers         (138.250)         (140.238)           Payments to employees         (51.316)         (50.446)           Cash flow from operations         104.730         84.363           Other payments relating to operating activities, net         (48.654)         (48.254)           Cash flow before extraordinary items         56.076         36.109           Cash flow form operating activities (1)         56.076         36.109           /ESTING ACTIVITIES:         Seceipts resulting from:         257         295           Fixed assets         257         295           Dividends         53         244           Other investments         (2.571)         (3.628)           Fixed assets         (11.670)         (7.278)           Intangible assets         (28)         (1.620)           Loans to affiliated companies         (28)         (1.620)           Loans to affiliated companies         (14.947)         (17.887)           Receipts resulting from:         (4.947)         (17.887)           Loans obtained         628         990           Capital increase / Supplementary capital contributions         - 4.896           Interest and similar income         479         243           Leases <td< td=""><td></td><td></td><td></td></td<>			
Payments to suppliers         (138,250)         (140,238)           Payments to employees         (51,316)         (50,446)           Cash flow from operations         104,730         84,363           Other payments relating to operating activities, net         (48,654)         (48,254)           Cash flow before extraordinary items         56,076         36,109           Cash flow form operating activities (1)         56,076         36,109           /ESTING ACTIVITIES:         S         257         295           Receipts resulting from:         53         244           Other investments         257         295           Dividends         53         244           Other investments         (2,571)         (3,628)           Fixed assets         (11,670)         (7,278)           Intangible assets         (28)         (1,620)           Loans to affiliated companies         (678)         (5,361)           VANCING ACTIVITIES:         Receipts resulting from:         4,463,70         (16,975)           Loans obtained         628         990         29,44         479         243           Interest and similar income         4,79         243         4,985         4,286         4,286         4,286	Collections from clients	294.296	275.043
Cash flow from operations         104.730         84.363           Other payments relating to operating activities, net         (48.654)         (48.254)           Cash flow before extraordinary items         56.076         36.109           /ESTING ACTIVITIES:           Receipts resulting from:         Fixed assets         257         295           Dividends         53         244           Other investments         -         373           Other investments         (2.571)         (3.628)           Fixed assets         (11.670)         (7.278)           Intangible assets         (11.670)         (7.278)           Intangible assets         (678)         (5.361)           Cash flows from investing activities (2)         (14.947)         (17.887)           Cash flows from investing activities (2)         (14.637)         (16.975)           JANCING ACTIVITIES:         Receipts resulting from:         3.688         990           Capital increase / Supplementary capital contributions         -         4.898           Interest and similar income         479         243           Payments resulting from:         2.000         (1.051)           Loans repaid         (29.076)         (16.525)           Leases </td <td></td> <td>(138.250)</td> <td></td>		(138.250)	
Other payments relating to operating activities, net         (48.654)         (48.254)           Cash flow before extraordinary items         56.076         36.109           Cash flows from operating activities (1)         56.076         36.109           /ESTING ACTIVITIES:           Receipts resulting from:           Fixed assets         257         295           Dividends         53         244           Other investments         -         373           Other investments         (2.571)         (3.628)           Fixed assets         (11.670)         (7.278)           Intangible assets         (28)         (1.620)           Loans to affiliated companies         (678)         (5.361)           JANCING ACTIVITIES:           Receipts resulting from:         (14.947)         (17.887)           Loans obtained         628         990           Capital increase / Supplementary capital contributions         6         4.898           Interest and similar income         479         243           Payments resulting from:         (29.076)         (16.525)           Leases         (1.051)         (1.597)           Interest and related expenses         (1.051)         (1.597)	Payments to employees	(51.316)	(50.442)
Cash flow before extraordinary items         56.076         36.109           Cash flows from operating activities (1)         56.076         36.109           /ESTING ACTIVITIES:         Receipts resulting from:           Fixed assets         257         295           Dividends         53         244           Other investments         2         373           Payments resulting from:         2         373           Financial investments         (2.571)         (3.628)           Fixed assets         (11.670)         (7.278)           Intangible assets         (28)         (1.620)           Loans to affiliated companies         (678)         (5.361)           ANCING ACTIVITIES:         Receipts resulting from:         300         (14.947)         (17.887)           Loans obtained         628         990           Capital increase / Supplementary capital contributions         68         990           Capital increase / Supplementary capital contributions         68         990           Capital increase / Supplementary capital contributions         68         990           Leans repaid         (29.076)         (10.51)         (1.597)           Interest and related expenses         (1.051)         (1.597)			
Cash flows from operating activities (1)         56.076         36.109           /ESTING ACTIVITIES:         8           Receipts resulting from:         257         295           Dividends         53         244           Other investments         310         912           Payments resulting from:         310         912           Financial investments         (2.571)         (3.628)           Fixed assets         (11.670)         (7.278)           Intangible assets         (28)         (1.620)           Loans to affiliated companies         (678)         (5.361)           Cash flows from investing activities (2)         (14.947)         (17.887)           Cash flows from investing activities (2)         (14.637)         (16.975)           JANCING ACTIVITIES:         8         90           Receipts resulting from:         628         99           Capital increase / Supplementary capital contributions         -         4.898           Interest and similar income         479         243           Payments resulting from:         29.076         (5.131)           Leases         (1.051)         (1.597)           Interest and related expenses         (4.365)         (5.268) <t< td=""><td></td><td></td><td></td></t<>			
/ESTING ACTIVITIES:           Receipts resulting from:         257         295           Dividends         53         244           Other investments         -         373           Payments resulting from:         (2.571)         (3.628)           Financial investments         (2.571)         (3.628)           Fixed assets         (11.670)         (7.278)           Intangible assets         (28)         (1.620)           Loans to affiliated companies         (678)         (5.361)           ANCING ACTIVITIES:         (678)         (5.361)           Receipts resulting from:         (4.4947)         (17.887)           Loans obtained         628         990           Capital increase / Supplementary capital contributions         -         4.898           Interest and similar income         479         243           Payments resulting from:         (29.076)         (16.525)           Leases         (1.051)         (1.597)           Interest and related expenses         (4.365)         (5.268)           Dividends         -         (171)           Other financial expenses         (3.051)         (3.425)           Cash flows from financing activities (3)         (36.436) </td <td></td> <td></td> <td></td>			
Receipts resulting from:           Fixed assets         257         295           Dividends         53         244           Other investments         -         373           Payments resulting from:         -         373           Financial investments         (2.571)         (3.628)           Fixed assets         (11.670)         (7.278)           Intangible assets         (28)         (1.620)           Loans to affiliated companies         (678)         (5.361)           Cash flows from investing activities (2)         (14.947)         (17.887)           Cash flows from investing activities (2)         (14.947)         (17.887)           Capital increase / Supplementary capital contributions         628         990           Capital increase / Supplementary capital contributions         -         4.898           Interest and similar income         479         243           Payments resulting from:         2         1.107         6.131           Payments resulting from:           Loans repaid         (29.076)         (16.525)           Leases         (1.051)         (1.597)           Interest and related expenses         (3.051)         (3.626)	Cash flows from operating activities (1)	56.076	36.109
Fixed assets         257         295           Dividends         53         244           Other investments         -         373           310         912           Payments resulting from:           Financial investments         (2.571)         (3.628)           Fixed assets         (11.670)         (7.278)           Intangible assets         (28)         (1.620)           Loans to affiliated companies         (678)         (5.361)           Loans to affiliated companies         (678)         (5.361)           Auxiliary         (14.947)         (17.887)           Cash flows from investing activities (2)         (14.637)         (16.975)           JANCING ACTIVITIES:         Receipts resulting from:         2         4.888           Loans obtained         628         990           Capital increase / Supplementary capital contributions         -         4.888           Interest and similar income         479         243           Payments resulting from:         2         4.888           Loans repaid         (29.076)         (16.525)           Leases         (1.051)         (1.597)           Interest and related expenses         (4.365)         (5.268)	/ESTING ACTIVITIES:		
Dividends Other investments         53         244 and 245 an	Receipts resulting from:		
Other investments         -         373           310         912           Payments resulting from:           Financial investments         (2.571)         (3.628)           Fixed assets         (11.670)         (7.278)           Intangible assets         (28)         (1.620)           Loans to affiliated companies         (678)         (5.361)           Cash flows from investing activities (2)         (14.947)         (17.887)           CASH flows from investing activities (2)         (14.637)         (16.975)           JANCING ACTIVITIES:           Receipts resulting from:           Loans obtained         628         990           Capital increase / Supplementary capital contributions         -         4.898           Interest and similar income         479         243           Payments resulting from:           Loans repaid         (29.076)         (16.525)           Leases         (1.051)         (1.597)           Interest and related expenses         (4.365)         (5.268)           Dividends         -         (171)           Other financial expenses         (3.051)         (3.425)           Cash flows from financing activitie	Fixed assets	257	295
Payments resulting from:           Financial investments         (2.571)         (3.628)           Fixed assets         (11.670)         (7.278)           Intangible assets         (28)         (1.620)           Loans to affiliated companies         (678)         (5.361)           Cash flows from investing activities (2)         (14.947)         (17.887)           CASH flows from investing activities (2)         (14.637)         (16.975)           JANCING ACTIVITIES:           Receipts resulting from:           Loans obtained         628         990           Capital increase / Supplementary capital contributions         -         4.898           Interest and similar income         479         243           Payments resulting from:           Loans repaid         (29.076)         (16.525)           Leases         (1.051)         (1.597)           Interest and related expenses         (4.365)         (5.268)           Dividends         -         (171)           Other financial expenses         (3.051)         (3.425)           Cash flows from financing activities (3)         (36.436)         (20.855)           riation of cash and equivalents (4) = (1) + (2) + (3)	Dividends	53	244
Payments resulting from:           Financial investments         (2.571)         (3.628)           Fixed assets         (11.670)         (7.278)           Intangible assets         (28)         (1.620)           Loans to affiliated companies         (678)         (5.361)           Cash flows from investing activities (2)         (14.947)         (17.887)           Cash flows from investing activities (2)         (14.637)         (16.975)           JANCING ACTIVITIES:           Receipts resulting from:           Loans obtained         628         990           Capital increase / Supplementary capital contributions         -         4.998           Interest and similar income         479         243           Payments resulting from:           Loans repaid         (29.076)         (16.525)           Leases         (1.051)         (1.597)           Interest and related expenses         (4.365)         (5.268)           Dividends         -         (171)           Other financial expenses         (3.051)         (3.425)           Cash flows from financing activities (3)         (36.436)         (20.855)           riation of cash and equivalents (4) = (1) + (2) + (3)	Other investments		373
Financial investments         (2.571)         (3.628)           Fixed assets         (11.670)         (7.278)           Intangible assets         (28)         (1.620)           Loans to affiliated companies         (678)         (5.361)           JANCING ACTIVITIES:           Receipts resulting from:         (14.637)         (16.975)           Loans obtained         628         990           Capital increase / Supplementary capital contributions         -         4.898           Interest and similar income         479         243           Payments resulting from:         2         (1.051)         (1.597)           Leases         (1.051)         (1.597)           Interest and related expenses         (4.365)         (5.268)           Dividends         -         (171)           Other financial expenses         (3.051)         (3.425)           Cash flows from financing activities (3)         (36.436)         (20.855)           riation of cash and equivalents (4) = (1) + (2) + (3)         5.003         (1.721)           sh and equivalents at the begining of the year         3.608         5.329		310	912
Financial investments         (2.571)         (3.628)           Fixed assets         (11.670)         (7.278)           Intangible assets         (28)         (1.620)           Loans to affiliated companies         (678)         (5.361)           JANCING ACTIVITIES:           Receipts resulting from:         (14.637)         (16.975)           Loans obtained         628         990           Capital increase / Supplementary capital contributions         -         4.898           Interest and similar income         479         243           Payments resulting from:         2         (1.051)         (1.597)           Leases         (1.051)         (1.597)           Interest and related expenses         (4.365)         (5.268)           Dividends         -         (171)           Other financial expenses         (3.051)         (3.425)           Cash flows from financing activities (3)         (36.436)         (20.855)           riation of cash and equivalents (4) = (1) + (2) + (3)         5.003         (1.721)           sh and equivalents at the begining of the year         3.608         5.329	De marte de 18 de form		
Fixed assets         (11.670)         (7.278)           Intangible assets         (28)         (1.620)           Loans to affiliated companies         (678)         (5.361)           Cash flows from investing activities (2)         (14.947)         (17.887)           Cash flows from investing activities (2)         (14.637)         (16.975)           JANCING ACTIVITIES:           Receipts resulting from:           Loans obtained         628         990           Capital increase / Supplementary capital contributions         -         4.898           Interest and similar income         479         243           Payments resulting from:           Loans repaid         (29.076)         (16.525)           Leases         (1.051)         (1.597)           Interest and related expenses         (4.365)         (5.268)           Dividends         -         (171)           Other financial expenses         (3.051)         (3.425)           Cash flows from financing activities (3)         (36.436)         (20.855)           riation of cash and equivalents (4) = (1) + (2) + (3)         5.003         (1.721)           sh and equivalents at the begining of the year         3.608         5.329		(O E71)	(2.620)
Intangible assets		,	, ,
Loans to affiliated companies       (678)       (5.361)         Cash flows from investing activities (2)       (14.947)       (17.887)         Cash flows from investing activities (2)       (14.637)       (16.975)         JANCING ACTIVITIES:         Receipts resulting from:       Second and a contributions       628       990         Capital increase / Supplementary capital contributions       -       4.898         Interest and similar income       479       243         Payments resulting from:       2       1.107       6.131         Payments repaid       (29.076)       (16.525)         Leases       (1.051)       (1.597)         Interest and related expenses       (4.365)       (5.268)         Dividends       -       (171)         Other financial expenses       (3.051)       (3.425)         Cash flows from financing activities (3)       (36.436)       (20.855)         riation of cash and equivalents (4) = (1) + (2) + (3)       5.003       (1.721)         sh and equivalents at the begining of the year       3.608       5.329			, ,
(14.947)       (17.887)         Cash flows from investing activities (2)       (14.947)       (17.887)         (14.637)       (16.975)         JANCING ACTIVITIES:         Receipts resulting from:         Loans obtained       628       990         Capital increase / Supplementary capital contributions       -       4.898         Interest and similar income       479       243         1.107       6.131         Payments resulting from:         Loans repaid       (29.076)       (16.525)         Leases       (1.051)       (1.597)         Interest and related expenses       (4.365)       (5.268)         Dividends       -       (171)         Other financial expenses       (3.051)       (3.425)         Cash flows from financing activities (3)       (36.436)       (20.855)         riation of cash and equivalents (4) = (1) + (2) + (3)       5.003       (1.721)         sh and equivalents at the begining of the year       3.608       5.329			
Cash flows from investing activities (2)       (14.637)       (16.975)         JANCING ACTIVITIES:         Receipts resulting from:         Loans obtained       628       990         Capital increase / Supplementary capital contributions       -       4.898         Interest and similar income       479       243         Payments resulting from:       -       (1.01)       (1.511)         Loans repaid       (29.076)       (16.525)       (1.597)         Interest and related expenses       (4.365)       (5.268)         Dividends       -       (171)         Other financial expenses       (3.051)       (3.425)         Cash flows from financing activities (3)       (36.436)       (20.855)         riation of cash and equivalents (4) = (1) + (2) + (3)       5.003       (1.721)         sh and equivalents at the begining of the year       3.608       5.329	·		
JANCING ACTIVITIES:         Receipts resulting from:       Loans obtained       628       990         Capital increase / Supplementary capital contributions       - 4.898         Interest and similar income       479       243         Payments resulting from:         Loans repaid       (29.076)       (16.525)         Leases       (1.051)       (1.597)         Interest and related expenses       (4.365)       (5.268)         Dividends       - (171)         Other financial expenses       (3.051)       (3.425)         Cash flows from financing activities       (3)       (36.436)       (20.855)            riation of cash and equivalents       (4) = (1) + (2) + (3)       5.003       (1.721)         sh and equivalents at the begining of the year       3.608       5.329			
Receipts resulting from:  Loans obtained  Capital increase / Supplementary capital contributions Interest and similar income  Payments resulting from:  Loans repaid  Loans repaid  Leases  Interest and related expenses  Dividends  Dividends  Cash flows from financing activities (3)  Payments resulting from: $(29.076)  (16.525)  (1.597)  (1.$	Cash flows from investing activities (2)	(14.637)	(16.975)
Receipts resulting from:  Loans obtained  Capital increase / Supplementary capital contributions Interest and similar income  Payments resulting from:  Loans repaid  Loans repaid  Leases  Interest and related expenses  Dividends  Dividends  Cash flows from financing activities (3)  Payments resulting from: $(29.076)  (16.525)  (1.597)  (1.$	JANCING ACTIVITIES:		
Loans obtained       628       990         Capital increase / Supplementary capital contributions       -       4.898         Interest and similar income       479       243         Payments resulting from:       -       1.107       6.131         Payments repaid       (29.076)       (16.525)         Leases       (1.051)       (1.597)         Interest and related expenses       (4.365)       (5.268)         Dividends       -       (171)         Other financial expenses       (3.051)       (3.425)         Cash flows from financing activities (3)       (36.436)       (20.855)         riation of cash and equivalents (4) = (1) + (2) + (3)       5.003       (1.721)         sh and equivalents at the begining of the year       3.608       5.329			
Interest and similar income         479         243           1.107         6.131           Payments resulting from:           Loans repaid         (29.076)         (16.525)           Leases         (1.051)         (1.597)           Interest and related expenses         (4.365)         (5.268)           Dividends         -         (171)           Other financial expenses         (3.051)         (3.425)           Cash flows from financing activities (3)         (36.436)         (20.855)           riation of cash and equivalents (4) = (1) + (2) + (3)         5.003         (1.721)           sh and equivalents at the begining of the year         3.608         5.329		628	990
1.107       6.131         Payments resulting from:         Loans repaid       (29.076)       (16.525)         Leases       (1.051)       (1.597)         Interest and related expenses       (4.365)       (5.268)         Dividends       -       (171)         Other financial expenses       (3.051)       (3.425)         Cash flows from financing activities (3)       (36.436)       (20.855)         riation of cash and equivalents (4) = (1) + (2) + (3)       5.003       (1.721)         sh and equivalents at the begining of the year       3.608       5.329	Capital increase / Supplementary capital contributions	-	4.898
Payments resulting from:         Loans repaid       (29.076)       (16.525)         Leases       (1.051)       (1.597)         Interest and related expenses       (4.365)       (5.268)         Dividends       -       (171)         Other financial expenses       (3.051)       (3.425)         Cash flows from financing activities       (3)       (36.436)       (20.855)         riation of cash and equivalents       (4) = (1) + (2) + (3)       5.003       (1.721)         sh and equivalents at the begining of the year       3.608       5.329	Interest and similar income	479	243
$\begin{array}{cccccccccccccccccccccccccccccccccccc$		1.107	6.131
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Down onto you like a funny		
Leases       (1.051)       (1.597)         Interest and related expenses       (4.365)       (5.268)         Dividends       -       (171)         Other financial expenses       (3.051)       (3.425)         Cash flows from financing activities       (3)       (36.436)       (20.855)         riation of cash and equivalents       (4) = (1) + (2) + (3)       5.003       (1.721)         sh and equivalents at the begining of the year       3.608       5.329		(29.076)	(16 525)
Interest and related expenses $(4.365)$ $(5.268)$ Dividends       - $(171)$ Other financial expenses $(3.051)$ $(3.425)$ Cash flows from financing activities (3) $(37.543)$ $(26.986)$ riation of cash and equivalents $(4) = (1) + (2) + (3)$ $5.003$ $(1.721)$ sh and equivalents at the begining of the year $3.608$ $5.329$		,	, ,
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$			, ,
Cash flows from financing activities (3)	•	-	
Cash flows from financing activities (3)	Other financial expenses	(3.051)	(3.425)
riation of cash and equivalents $(4) = (1) + (2) + (3)$ 5.003 (1.721) sh and equivalents at the begining of the year 3.608 5.329	Ocal floor from Secretary and War (O)		
sh and equivalents at the begining of the year 3.608 5.329	Cash flows from financing activities (3)	(36.436)	(20.855)
sh and equivalents at the begining of the year 3.608 5.329	riation of cash and equivalents $(4) = (1) + (2) + (3)$	5.003	(1.721)
			, ,
	sh and equivalents at the end of the year	8.611	